

Dear Sir or Madam,

today we send you the fourth **DWA**-Newsletter for 2014 with new products and news of dialysis and **DWA**-family.

We hope you enjoy reading!

Kind regards



i.A. Selina Gözl

Manager Commercial Marketing & Controlling

DWA Products



2014 is over

As in the last years 2014 has been a satisfying and successful year. This appears on the sales figures of the individual systems.

Last year we sold our 350th heat-disinfection system *nephro SAFE* as well as the 45th *HDS* system.

Since production of the systems last year we could sell the 160th RO system *modula S*, 200th systems of *modula S-XL*, 65th systems of *modula S-TP* and 690th *modula* systems.

Furthermore we sold 650th systems of the concentrate supply system *CeCon 3000*.

This trend is highly appreciated and shows DWA will still be on your side as your dialysis water specialist.

New media supply panel nephro RAIL

The new media supply panel *nephro RAIL* is ready for sale. Due to modern design and simple construction the *nephro RAIL* is a adequate alternative to the conventional media supply systems.

This system is equipped with our quick connectors and this ensures easy handling in dialysis.



DWA Congresses

Congress visit Arab Health Dubai

The Arab Health this year is held from 26th – 29th January in Dubai, UAE. Marcel Sauvant and Thomas Gischer will be at the congress and will be available for discussions.

DWA Projects

New key project in Belgium

We have won a key project in Belgium through our distributor Bellco. The hospital in Antwerp will be equipped with two RO systems *nephRO TP-H* as well as the heat-disinfection system *nephro SAFE* and also 28 dialysis places with the modern media supply system *nephro SLIDE*.

DWA Internal

New contact person in the Export Department

We are pleased to let you know we have a new colleague in our Export Department. The additional contact person for project processing is Mr. Tobias Kuch. He supports Harald Heldmann in office work and will be an independent Project Manager.

Tobias Kuch is available under his email address Tobias.Kuch@dwa-online.com and by phone under 0049 (0) 7251 / 69 00 – 139.

DWA

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